

SUPPORTING A MASTERY OF NEGOTIATORS

PRODUCT

We raise negotiations to the next level, providing a revolutionary service that combines **new discoveries** in behavioral science and machine learning tech. In negotiations, you are supported by behavioral insights and talking points that allow to relate to an opponent or ally through unconscious personality shaped by a person's most active body system, identifying it by an ML tool, and predicting over 20 personal qualities, e.g. strategy, logic, reactions, life goals.

personality profiling

PURPOSE

Our primary purpose is to enhance your **reputation**, opening for you a path to positive conflict resolution – through personal relations and reactions rather than extreme actions.

Besides, for your clients, our service is a provable compelling extra **guarantee of success** in negotiations even before they happen, justifying your services and costs.

We also pave the way to better preparations for negotiations, planning better strategies, arguments, approach, which adds value to you and allow to take part in **higher level** talks.

And finally, we give you **self-certainty** and the strength to adhere to your own personality, not giving in to negativity of a situation.

positive resolution

PROCESS

We are a custom service for negotiators and mediators. Depending on the time, weight, and complexity of negotiations we ease your burden in three possible ways – giving you fast and key **insights into behavior** of opponents and allies in negotiation, or expanded talking points for it, or advising on a whole complex with image, manners, environment, wording, ideas to endorse. What you need is just a piece of a person's text or speech and a little data.

person-to-person

PRICING

Fast and key insights as a list of personality traits of an opponent or ally in negotiations to see a person's natural strivings and interests

~ 20min / 50euro

Talking points explaining a real-world person's behavior, possible steps, reactions, and showing how to negotiate given circumstances

~ 25hrs / *euro

The whole complex with advice on the best image, environment, wording, ideas that a person would accept naturally at the body level

~ 50hrs / *euro

A need to engage with **external experts** in a specific field in order to develop talking points

extra time / price

*depending on the agreed rate